

Gross Revenue by Reportable Segment

| <i>(In millions of Canadian dollars, except percentages)</i> | Q4 2020 | Q4 2019 | Total Change | Change Due to Acquisitions | Change Due to Foreign Exchange | Change Due to Organic Growth | % of Organic Growth |
|--|---------|---------|---------------|----------------------------|--------------------------------|------------------------------|---------------------|
| Canada | 318.5 | 336.1 | (17.6) | 1.7 | n/a | (19.3) | (5.7%) |
| United States | 599.9 | 659.7 | (59.8) | - | (6.5) | (53.3) | (8.1%) |
| Global | 207.7 | 214.4 | (6.7) | - | 3.6 | (10.3) | (4.8%) |
| Total | 1,126.1 | 1,210.2 | (84.1) | 1.7 | (2.9) | (82.9) | |
| <i>Percentage growth</i> | | | <i>(6.9%)</i> | <i>0.1%</i> | <i>(0.1%)</i> | <i>(6.9%)</i> | |

Net Revenue by Reportable Segment

| <i>(In millions of Canadian dollars, except percentages)</i> | Q4 2020 | Q4 2019 | Total Change | Change Due to Acquisitions | Change Due to Foreign Exchange | Change Due to Organic Growth (Retraction) | % of Organic Growth (Retraction) |
|--|---------|---------|---------------|----------------------------|--------------------------------|---|----------------------------------|
| Canada | 266.6 | 273.2 | (6.6) | 1.7 | n/a | (8.3) | (3.0%) |
| United States | 439.5 | 466.1 | (26.6) | - | (4.4) | (22.2) | (4.8%) |
| Global | 155.6 | 161.7 | (6.1) | - | 2.9 | (9.0) | (5.6%) |
| Total | 861.7 | 901.0 | (39.3) | 1.7 | (1.5) | (39.5) | |
| <i>Percentage growth</i> | | | <i>(4.4%)</i> | <i>0.2%</i> | <i>(0.2%)</i> | <i>(4.4%)</i> | |

Gross Revenue by Reportable Segment

| <i>(In millions of Canadian dollars, except percentages)</i> | Q4 2020 YTD | Q4 2019 YTD | Total Change | Change Due to Acquisitions | Change Due to Foreign Exchange | Change Due to Organic Growth (Retraction) | % of Organic Growth (Retraction) |
|--|-------------|-------------|---------------|----------------------------|--------------------------------|---|----------------------------------|
| Canada | 1,238.5 | 1,283.1 | (44.6) | 1.7 | n/a | (46.3) | (3.6%) |
| United States | 2,655.2 | 2,688.1 | (32.9) | - | 30.2 | (63.1) | (2.3%) |
| Global | 836.4 | 856.1 | (19.7) | 13.1 | 1.8 | (34.6) | (4.0%) |
| Total | 4,730.1 | 4,827.3 | (97.2) | 14.8 | 32.0 | (144.0) | |
| <i>Percentage growth</i> | | | <i>(2.0%)</i> | <i>0.3%</i> | <i>0.7%</i> | <i>(3.0%)</i> | |

Net Revenue by Reportable Segment

| <i>(In millions of Canadian dollars, except percentages)</i> | Q4 2020 YTD | Q4 2019 YTD | Total Change | Change Due to Acquisitions | Change Due to Foreign Exchange | Change Due to Organic Growth | % of Organic Growth |
|--|-------------|-------------|---------------|----------------------------|--------------------------------|------------------------------|---------------------|
| Canada | 1,073.7 | 1,109.5 | (35.8) | 1.7 | n/a | (37.5) | (3.4%) |
| United States | 1,959.8 | 1,947.6 | 12.2 | - | 22.7 | (10.5) | (0.5%) |
| Global | 651.0 | 654.2 | (3.2) | 12.3 | 2.7 | (18.2) | (2.8%) |
| Total | 3,684.5 | 3,711.3 | (26.8) | 14.0 | 25.4 | (66.2) | |
| <i>Percentage growth</i> | | | <i>(0.7%)</i> | <i>0.4%</i> | <i>0.7%</i> | <i>(1.8%)</i> | |

n/a = not applicable

Gross Revenue by Business Operating Unit

| <i>(In millions of Canadian dollars, except percentages)</i> | Q4 2020 | Q4 2019 | Total Change | Change Due to Acquisitions | Change Due to Foreign Exchange | Change Due to Organic Growth (Retraction) | % of Organic Growth (Retraction) |
|--|---------|---------|-----------------|-------------------------------|---|--|---|
| Buildings | 221.7 | 256.7 | (35.0) | - | (0.1) | (34.9) | (13.6%) |
| Energy & Resources | 155.7 | 156.3 | (0.6) | 1.7 | (2.1) | (0.2) | (0.1%) |
| Environmental Services | 193.2 | 211.6 | (18.4) | - | 0.6 | (19.0) | (9.0%) |
| Infrastructure | 318.7 | 348.9 | (30.2) | - | (1.4) | (28.8) | (8.3%) |
| Water | 236.8 | 236.7 | 0.1 | - | 0.1 | - | 0.0% |
| Total | 1,126.1 | 1,210.2 | (84.1) | 1.7 | (2.9) | (82.9) | |
| Percentage growth | | | (6.9%) | 0.1% | (0.1%) | (6.9%) | |

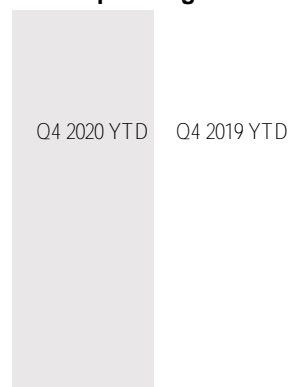
Net Revenue by Business Operating Unit

| <i>(In millions of Canadian dollars, except percentages)</i> | Q4 2020 | Q4 2019 | Total Change | Change Due to Acquisitions | Change Due to Foreign Exchange | Change Due to Organic Growth | % of Organic Growth |
|--|---------|---------|-----------------|-------------------------------|---|------------------------------------|---------------------------|
| Buildings | 178.2 | 198.0 | (19.8) | - | 0.3 | (20.1) | (10.2%) |
| Energy & Resources | 131.8 | 130.2 | 1.6 | 1.7 | (1.2) | 1.1 | 0.8% |
| Environmental Services | 135.4 | 140.4 | (5.0) | - | 0.1 | (5.1) | (3.6%) |
| Infrastructure | 238.3 | 254.9 | (16.6) | - | (0.7) | (15.9) | (6.2%) |
| Water | 178.0 | 177.5 | 0.5 | - | - | 0.5 | 0.3% |
| Total | 861.7 | 901.0 | (39.3) | 1.7 | (1.5) | (39.5) | |
| Percentage growth | | | (4.4%) | 0.2% | (0.2%) | (4.4%) | |

Comparative figures have been reclassified due to a realignment of several business lines and to conform to the presentation adopted for the current period.

Gross Revenue by Business Operating Unit

(In millions of Canadian dollars,
except percentages)



Gross Margin by Business Operating Unit

(In millions of Canadian dollars,
except percentages)

| | \$ | % of Net Revenue | \$ | % of Net Revenue | \$ | % of Net Revenue | \$ | % of Net Revenue |
|------------------------|-------|------------------|-------|------------------|-------|------------------|-------|------------------|
| Buildings | 97.4 | 54.7% | 108.0 | 54.5% | 424.9 | 53.9% | 456.8 | 55.2% |
| Energy & Resources | 64.8 | 49.2% | 62.9 | 48.3% | 254.5 | 47.2% | 256.2 | 48.8% |
| Environmental Services | 75.7 | 55.9% | 79.5 | 56.6% | 309.2 | 55.3% | 315.7 | 56.2% |
| Infrastructure | 121.9 | 51.2% | 137.9 | 54.1% | 522.7 | 51.0% | 572.5 | 54.0% |
| Water | 95.2 | 53.5% | 98.0 | 55.2% | 419.2 | 54.1% | 407.2 | 55.3% |

