

Gross Revenue by Reportable Segment

(In millions of Canadian dollars, except percentages)	Q2 2021	Q2 2020	Total Change Due		Change Due to Foreign Exchange	Change Due to Organic Growth (Retraction)	% of Organic Growth (Retraction)
			Change	Acquisitions			
C	312.9	299	21.0	1.2	1a	188	64%
U	594	673	21.9	15.3	17	6.5	30%
B	297	19	31.3	17	15	18	9%
Percentage Growth (Retraction)	1,194.0	1,266	7	3.7	7	18	(1.5%)

Net Revenue by Reportable Segment

(In millions of Canadian dollars, except percentages)	Q2 2021	Q2 2020	Total Change Due		Change Due to Foreign Exchange	Change Due to Organic Growth (Retraction)	% of Organic Growth (Retraction)
			Change	Acquisitions			
C	28	21	169	1.2	1a	15.7	60%
U	45.0	52.1	8	13.4	19	39	7%
B	18	15.7	27	15.3	15	15.6	9%
Percentage Growth (Retraction)	88	91	43	29	4	8	(0.9%)

Gross Revenue by Reportable Segment

(In millions of Canadian dollars, except percentages)	Q2 2021 YTD	Q2 2020 YTD	Total Change Due		Change Due to Foreign Exchange	Change Due to Organic Growth (Retraction)	% of Organic Growth (Retraction)
			Change	Acquisitions			
C	16	15	1.1%				
B							3.5

Gross Revenue by Business Operating Unit

(In millions of Canadian dollars, except percentages)	Q2 2021	Q2 2020	Total Change Due		Change Due to Foreign Exchange	Change Due to Organizational Growth (Retraction)	% of Organizational Growth (Retraction)
			Change	Acquisitions			
BE	25.5	28.7	(3.2)	-	(3)	(2)	(9)%
E	14.2	12.5	1.7	9	9	(1)	6%
E	19.8	1.8	11.7	1.8	(1)	6	3.5%
U	31.5	35.5	(4.0)	0	7	(3)	(9)%
AV	21.0	26.8	(5.8)	-	(3)	13.0	

Gross Margin by Business Operating Unit

	Q2 2021		Q2 2020		Q2 YTD 2021		Q2 YTD 2020	
	\$	% of Net Revenue	\$	% of Net Revenue	\$	% of Net Revenue	\$	% of Net Revenue
(In millions of Canadian dollars, except percentages)								
BE	9	53%	16.8	52.4%	19	53.2%	25.2	53.5%
EE	16	51.7%	13	46.1%	12.4	51.0%	131.0	48.2%
EE	3	55.2%	7	54.5%	15.9	55.5%	151.4	55.0%
EE	131.3	51.2%	138	51.2%	257	52.0%	27	51.8%
EE	115.9	54.1%	109	53.2%	219	53.8%	212.6	53.2%
Total	43	53.2%	49	51.5%	49	53.1%	9	53.3%

Comparative figures have been reclassified due to a realignment of several business lines and to conform to the presentation adopted for the current year.

