

Gross Revenue by Reportable Segment

(In millions of Canadian dollars,
except percentages)

Canada	316.1	316.2	(0.1)				(0.8%)
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Net Revenue by Reportable Segment

(In millions of Canadian dollars,
except percentages)

Canada	274.4	270.2	4.2	1.1	n/a	3.1	1.1%
United States	459.6	479.2	(19.6)	14.2	(25.4)	(8.4)	(1.8%)
Global	198.9	167.1	31.8	18.1	(4.0)	17.7	10.6%
Total	932.9	916.5	16.4	33.4	(29.4)	12.4	
Percentage Growth (Retraction)			1.8%	3.6%	(3.2%)	1.4%	

Gross Revenue by Reportable Segment

(In millions of Canadian dollars,
except percentages)

Canada	921.5	920.0	1.5	3.8	n/a	(2.3)	(0.3%)
United States	1,788.7	2,055.3	(266.6)	46.8	(156.3)	(157.1)	(7.6%)
Global	681.3	628.7	52.6	44.3	(8.4)	16.7	2.7%
Total	3,391.5	3,604.0	(212.5)	94.9	(164.7)	(142.7)	
Percentage Growth (Retraction)			(5.9%)	2.6%	(4.5%)	(4.0%)	

Net Revenue by Reportable Segment

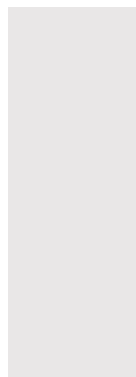
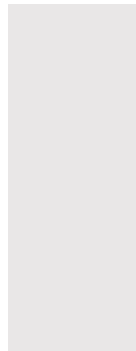
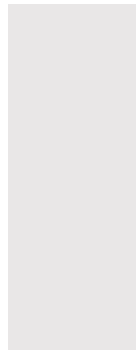
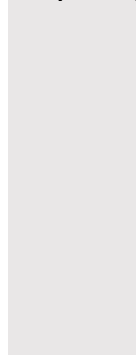
(In millions of Canadian dollars,
except percentages)

Canada		808.5		21.2			4.3%
2,822.8	(102.9)	83.9	(120.4)	(66.4)			
	(3.6%)	3.0%	(4.2%)	(2.4%)			

n/a = not applicable

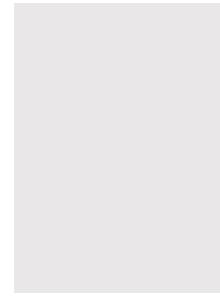
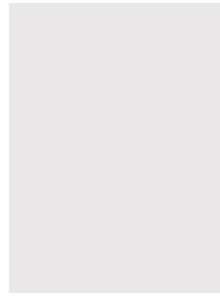
Gross Revenue by Business Operating Unit

*(In millions of Canadian dollars,
except percentages)*



Gross Margin by Business Operating Unit

(In millions of Canadian dollars, except percentages)



Reconciliation of Non-IFRS Financial Measures

(In millions of Canadian dollars, except per share amounts)

Income taxes	18.0	25.5	55.0	62.0
Net interest expense	9.6	11.5	29.5	39.0
(Reversal) impairment of lease assets	(1.7)	0.2	(4.3)	11.9
Depreciation and amortization	55.2	57.5	162.0	174.9
Unrealized loss (gain) on equity securities	0.3	(2.5)	(9.1)	4.5
COVID-related expenses	-	3.9	-	3.9
Acquisition, integration, and restructuring costs ⁽⁵⁾	4.6	-	14.5	-

(In millions of Canadian dollars, except per share amounts)

Amortization of intangible assets related to acquisitions ⁽¹⁾	7.9	6.6	21.1	20.6
Unrealized loss (gain) on equity securities ⁽²⁾	0.1	(1.8)	(7.0)	3.2
(Reversal) impairment of lease assets ⁽³⁾	(1.3)	0.2	(3.3)	8.5
COVID-related expenses ⁽⁴⁾	-	2.8	-	2.8
Acquisition, integration, and restructuring costs ⁽⁵⁾	3.7	-	11.2	2.6
Weighted average number of shares outstanding - basic	111,076,831	111,898,810	111,249,043	111,537,905
Weighted average number of shares outstanding - diluted	111,545,984	112,403,434	111,664,717	111,957,863
Adjusted earnings per share - basic				
Adjusted earnings per share - diluted				

See the Definitions section of the 2020 Annual Report and Q3 21 Management's Discussion and Analysis for our discussion of non-IFRS measures used.

(1): The add back of intangible amortization relates only to the amortization from intangible assets acquired through acquisitions and excludes the amortization of software purchased by Stantec. For the quarter ended September 30, 2021, this amount is net of tax of \$2.0 (2020 - \$2.6). For the three quarters ended September 30, 2021, this amount is net of tax of \$6.3 (2020 - \$8.3).

(2): For the quarter ended September 30, 2021, this amount is net of tax of \$0.2 (2020 - \$(0.7)). For the three quarters ended September 30, 2021, this amount is net of tax of \$(2.1) (2020 - \$1.3).

(3): For the quarter ended September 30, 2021, this amount is net of tax of \$(0.4) (2020 - nil). For the three quarters ended September 30, 2021, this amount is net of tax of \$(1.0) (2020 - \$3.4).

(4): For the quarter and three quarters ended September 30, 2021, this amount is net of tax of nil (2020 - \$1.1).

(5): The add back of other costs primarily relates to integration expenses associated with our acquisitions and reorganization tax expenses. For the quarter ended September 30, 2021, this amount is net of tax of \$0.9 (2020-nil). For the three quarters ended September 30, 2021, this amount is net of tax of \$3.3 (2020 included a reorganization tax expense of \$2.6).